



Quick Tips: The Elevator Pitch

BASIC TIPS:

- Introduce yourself. That may seem obvious, but it's an easy detail to forget if you're nervous.
- Your elevator pitch is not a speech; it's a conversation between two people that allows you to tell someone who you are, what your skills are, what you stand for, where you want to go in life, and what you can bring to an organization.
- Shake hands, make eye contact, have positive body language, and be personable.
- Keep in mind that you never know who may be able to help you down the line in your job search.
- You can highlight organizations you're passionate about, skills you've acquired, jobs you've held, and/or share your volunteer experiences.
- Start by writing a few drafts of your elevator speech, and then practice to see how it sounds.
- You might want to deliver your elevator pitch in front of a mirror so you can see how you present yourself physically and what your body language conveys.
- The more you practice, the more comfortable you'll likely feel pitching yourself to prospective employers and others in your network.