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| [Graphic: Ask the Experts] |  |
| (Matt Foyer/College Student)  (Kelly Sproul/College Student)  (Matt)  (Kelly) | What’s up? I’m Matt Foyer.  Hi I’m Kelly Sproul  And today…we’re going around to college seniors to find out…”  What their major question is, about getting a job after they graduate. |
| (Kelly)  (Chris/College Student) | Hey Chris!  If you could ask the experts anything about what you need to know, what would you ask them?  How important would my resume be, as compared to how important the interview goes? |
| [Graphic:  Ed Kay  IT Recruiter] | The resume obviously gets you in the door. Once you get in the door, your interview, and how you conduct yourself, is ultimately what’s going to get you hired. |
| **(**Matt) | I see people hanging out over here. |
| (Matt)  (College Student) | You’re going on the interview and you’ve applied to this job, what would you ask this person?  About the job? Like, how much it pays? |
| [Graphic:  Trina Lewis  Human Resources Manager] | There’s a great web site, salary.com, that you can put in specifics about the job that will give you very good parameters on salary. But what you do want to find out going into a company is, what is the salary potential? |
| (Kelly)  (College Student) | What’s your biggest concern?  Uh, definitely, what the market is like for the job position I’m looking for, like how many jobs are available, and also the earning potential?” |
| [Graphic:  Chris MacBrien  Business Owner] | Well I think the first thing you want to do, is go to your career office. That’s why they’re there. Gather as much information as possible and then try to be a good interviewer, because you’re there to find out as much information about them, as they are about you. |
| (College Student) | Is there room for growth in the company if I were to be hired? |
| (Ed Kay) | The only person that can answer that is you. First you have to know, where is down the road? Where do you want to be? What are your goals? |
| (Matt) | Not you, him. |
| (Matt) | What catches your eye in a potential employee, during an interview? |
| (Ed Kay) | I think number one personality. Number two enthusiasms. Number three, did you do your research, do you know what you’re talking about? |
| (Trina Lewis) | The interview is what backs up what is on the resume. Employers like to see that you have the personality that we’re looking for. |
| (Brian)  [Graphic: Presence, energy, presentation, curiosity] | Presence, energy, presentation, curiosity. Those are the things that catch my eye. |